



## Convergence Energy Services Limited

### A wholly owned subsidiary of EESL

Date- 01/10/2021

Adv. Ref No.: CESL/HR/0324/20

#### **SUB- Appointment of Manager – Planning & Management (EVCI) on Contractual Basis in CESL.**

Convergence Energy Services Limited (CESL) is a newly established subsidiary of state-owned Energy Efficiency Services Limited, itself a joint venture of public sector companies under the Ministry of Power, Government of India. CESL is focused on delivering clean, affordable and reliable energy. Convergence focuses on energy solutions that lie at the confluence of renewable energy, electric mobility and climate change. It builds upon the decentralised solar development experience in under-served rural communities in India, and over time, using battery energy storage, will deliver renewable energy solutions to power agricultural pumps, street lighting, domestic lighting and cooking appliances in villages. CESL will also work to enable battery powered electric mobility and its infrastructure and design business models to increase the uptake of electric vehicles in India. To enable commercialization of these solutions at scale, Convergence will employ business models that utilize a blend of concessional and commercial capital, carbon finance and grants as appropriate.

Applications are invited from eligible executives for appointment to the post of Manager – Planning & Management (EVCI) on contractual basis to be posted at the Corporate Office of CESL presently in New Delhi. The details and the Job description are as under: -

1.	<b>Name and Address of the Corporate Office of the Company</b>	Convergence Energy Services Limited (CESL) , 2nd Floor, NFL Building, Core-3, SCOPE Complex, Lodhi Road, New Delhi-110003
2.	<b>Name of the Post</b>	Manager – Planning & Management (EVCI) (Contractual)
3.	<b>Number of Position</b>	UR-1

4.	<b>Job Responsibilities</b>	Refer Annexure - A
5.	<b>Qualification</b>	Minimum Qualification: -  MBA (Sales & Marketing) (Full Time)  Preferred Industry: Real Estate, Telecom, Banking with state, private and public sector, Oil Manufacturing Companies (OMCs), EV Charging Infrastructure.
6.	<b>Emoluments</b>	Approximately CTC of 16 Lakhs per annum excluding Performance related pay, Leaves, laptop, Mobile bill / Data card bill etc.
7.	<b>Experience and eligibility</b>	A minimum of 7 years of post-qualification relevant executive experience majorly in the following areas: <ul style="list-style-type: none"> <li>• Business infrastructure rollout, network planning and implementation.</li> <li>• Must have prior exposure in infrastructure projects business development in urban and rural settings.</li> <li>• Prior experience in Client acquisition and account management in sectors such as Real estate, OMCs, EVCI, Telecom and/or Banking with a B2G interface would be preferred.</li> <li>• Adept in dealing with both business and technology requirements.</li> <li>• Experience in preparing business agreement and proposals, lease agreements.</li> <li>• Experience in liaison with Govt / Corporate agencies.</li> <li>• Excellent communication skills – presentation, verbal and written.</li> <li>• Keen communicator with excellent interpersonal skills.</li> <li>• Must have strong analytical skills.</li> </ul>
8.	<b>Maximum Age Limit</b>	42 Years
9.	<b>Duration of Appointment</b>	The selected Executive will be appointed for a period of five years.
10.	<b>Selection Process</b>	Through interview, to be conducted by a Selection Committee.

**The recruitment time schedule shall be as under:**

**INDICATIVE SCHEDULE OF EVENTS**

Start date for Online Registration of Application	01/10/2021
Last date for Online Registration and submission of application.  *The form will stay live for 21 days from the date of link activation.	21/10/2021 (05:00 pm)

**Other General Terms and Conditions:**

- a) Only Indian Nationals within prescribed Upper Age limit are eligible to apply.
- b) Although the position is based at Corporate Office, Delhi however the selected candidate can be posted anywhere in India/abroad depending on exigencies of work.
- c) Before applying, the candidates should ensure that they fulfill the eligibility criteria and other norms mentioned in this advertisement. Candidates should take utmost care in furnishing / providing the correct details while filling-up the online application.
- d) All eligibility qualifications should be from a recognized Institution or University.
- e) Teaching and/ or Trainee experience period will not be counted as work experience. However, training period (i.e. Management/Engineer) resulting in absorption in permanent / regular role may be considered for reckoning Post Qualification Executive Experience.
- f) An applicant has to give an undertaking as a part of the application that he/she will join the post, if selected within a period of 3 months from the date of receipt of offer letter. If an applicant does not give such an undertaking, the application would be rejected.
- g) Management reserves the right to cancel, modify, alter this advertisement in full or part thereof without assigning any reason. Corrigendum / Extension etc. if any, shall be published on our website [www.convergence.co.in](http://www.convergence.co.in).
- h) Management reserves the right to restrict the number of candidates to be called for interview, reject the application without assigning any reason / change the number of posts / raise the standard of specification.

- i) The total number of projected vacancy indicated in this advertisement may increase / decrease / be cancelled at the discretion of the CESL Management, if need so arises, without any further notice and without assigning any reason thereof.
- j) All criteria mentioned above are for general candidates, however, relaxation of age, experience, percentage of marks in qualification, etc. as per Govt. guidelines shall be applicable for the vacancies reserved for SC/ST/OBC/EWS/PwBD candidates. Persons suffering from not less than 40% of the relevant disability shall alone be eligible for the benefit of PwBD reservation.
- k) Candidature is liable to be rejected at any stage of recruitment/ selection process or after joining, if any information provided by the applicant is not found in conformity with the eligibility criteria notified or if CESL comes across any evidence/knowledge that the qualification, experience and any other particulars indicated in application/other forms/formats are not recognized/ false/ misleading and / or amounts to suppression of information/particulars which should have been brought to the notice of CESL.
- l) Outstation candidates called for physical interviews would be entitled for reimbursement of rail-I Class / II Class AC Sleeper return fare by the shortest route for Manager position in accordance to the entitlement as per extant rules of the company. Fare reimbursement will be subject to the successful completion of document verification on the day of interview as per prescribed criteria in advertisement.
- m) Incomplete applications are liable to be rejected.
- n) All computations of Age, Post Qualification Experience etc., shall be done w.r.t 21<sup>st</sup> October 2021 (last date of advertisement). Date of issuance of final mark sheet shall be taken as the date of acquiring qualification.
- o) Any legal proceeding in respect of any matter of claim or dispute arising out of this advertisement and / or any application in response thereto can be instituted only in Delhi and courts/tribunals/forums at Delhi only shall have sole and exclusive jurisdiction to try any such case / dispute.
- p) In case of any query the same may be sent to [recruitment\\_cesl@eesl.co.in](mailto:recruitment_cesl@eesl.co.in). Candidates are advised to add this e-mail ID to their address book. CESL will not be responsible for bouncing of e-mail / non-delivery of e-mail / delivery of e-mail to junk or spam folders. Contact No. 011-42259600. For further details and progress please visit careers page of CESL under '[www.convergence.co.in](http://www.convergence.co.in)'.
- q) All information regarding this recruitment process would be made available in the career section of CESL website, i.e. [www.convergence.co.in](http://www.convergence.co.in) only. Applicants are advised to check the web site periodically for important updates. Once registered for CESL, all correspondences shall be made through their registered e-mail ID and/ or candidate login. Hence, candidates are requested to correspond with CESL through one email-id.
- r) Candidates in their own interest are advised to apply & submit application promptly and not to wait till the last date / time for applying online. CESL shall not be responsible if candidates are not able to submit their applications on account of the last minute rush.

s) **PROCEDURE FOR APPLYING: -**

All Applications to made online through the link provided in the 'CESL Opportunities' section under the page of the CESL website i.e. [www.convergence.co.in](http://www.convergence.co.in). Candidates are required to upload recent passport sized photograph (not more than 3 months old), scanned signature and resume. Shortlisted candidates shall be asked to submit required documents before Interview.

**HR department  
Convergence Energy Services Limited  
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